

COST CODE		2013-2014 Proposed				2012-2013 Actuals		2012-2013 Approved			
DIV 1	ADMINISTRATIVE - INCOME	Qty	Unit	Income	Expense	Income	Expense	Qty	Unit	Income	Expense
1010	Background Check Income \$18	1100	\$18	\$19,800		\$21,186		1100	\$18	\$19,800	
1020	Bank Fee Income							5	\$12	\$60	
1030	Facility	12	\$3,000	\$36,000		\$2,830					
1040	Fines - Collected from Clubs	1	\$1,500	\$1,500		\$1,911		1	\$1,500	\$1,500	
1050	Mailing List	0	\$300	\$0		\$300		0	\$300	\$0	
	Total Income			\$57,300		\$26,227				\$21,360	
DIV 1	ADMINISTRATIVE - EXPENSES										
1500	Background Checks	1100	\$17.50		\$19,250		\$20,808	1100	\$17.50		\$19,250
1510	Bank Fees	1	\$250.00		\$250		\$182	1	\$100.00		\$100
1520	Cell Phone/Wireless Cards	0	\$0		\$0		\$2,697	1	\$5,000		\$5,000
1530	Commissioner	12	\$1,500		\$18,000		\$18,000	12	\$1,500		\$18,000
1540	Credit Card Fees	1	\$22,000		\$22,000		\$20,820	1	\$20,000		\$20,000
1550	D&O Insurance	1	\$975		\$975		\$787	1	\$975		\$975
1560	Donations	1	\$500		\$500		\$500	1	\$1,000		\$1,000
1570	Facility	12	\$500		\$6,000		\$75,000	1	\$75,000		\$75,000
1580	Fines				\$0		\$300	1	\$1,000		\$1,000
1590	Internet/IT Support	12	\$100		\$1,200		\$4,265	12	\$500		\$6,000
1600	Legal fees/Professional	12	\$500		\$6,000		\$5,889	12	\$800		\$9,600
1610	Meeting Space	0	\$0		\$0		\$194	1	\$750		\$750
1620	Miscellaneous	1	\$3,000		\$3,000		\$1,894	1	\$3,000		\$3,000
1630	City/County Tax						\$407				
1640	Office Equipment	1	\$2,000		\$2,000		\$1,971	1	\$2,000		\$2,000
1650	Payroll Taxes	12	\$2,500		\$30,000		\$29,645	12	\$2,500		\$30,000
1660	Penalties & Interest (IRS)				\$0		\$0	1	\$750		\$750
1670	Postage and Delivery	1	\$750		\$750		\$389	1	\$750		\$750
1680	Printing and Reproduction	1	\$4,000		\$4,000		\$2,671	1	\$4,000		\$4,000
1690	Rent + Triple Net	12	\$7,577		\$90,924		\$65,760	12	\$1,675		\$20,100
1700	RVA Meetings Airfare	3	\$400		\$1,200		\$606	4	\$400		\$1,600
1710	RVA Meetings Hotel	12	\$125		\$1,500		\$1,393	16	\$125		\$2,000
1720	RVA Meetings Per Diem	12	\$35		\$420		\$210	16	\$35		\$560
1730	RVA Meetings Travel	6	\$25		\$150		\$2,243	8	\$25		\$200
1740	RVA Meetings - Boyce	3	\$70		\$210		\$240	6	\$70		\$420
1750	XFER to 3010				\$25,000		\$25,000				
1760	Rulebooks/Guide	1	\$1,500		\$1,500		\$1,548	1	\$1,500		\$1,500
1770	Staff Salaries	1	\$110,000		\$110,000		\$85,460	1	\$92,000		\$92,000
1780	Supplies	1	\$2,013		\$2,013		\$2,769	1	\$2,000		\$2,000
1790	Utilities	12	\$1,554		\$18,648		\$5,642	1	\$5,500		\$5,500
	Total Expenses				\$365,490		\$377,288				\$323,055
DIV 1	ADMINISTRATIVE - NET				-\$308,190		-\$351,061				-\$301,695

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DIV 2	ADULTS - INCOME - 2000	Qty	Unit	Income	Expense	Income	Expense	Qty	Unit	Income	Expense
2010	Adult Regional Entry Fees	15	\$150	\$2,250		\$2,250		15	\$150	\$2,250	
2020	Registration Fees - Collegiate	20	\$20	\$400		\$457					
2030	Registration Fees - One Day+Ug	1	\$1,500	\$1,500		\$1,666					
2040	Registration Fees - Outdoor	1	\$50	\$50		\$60					
2050	Registration Fees - Beach	1	\$150	\$150		\$195					
2060	Registration Fees - Indoor	400	\$45	\$18,000		\$20,430		400	\$45	\$18,000	
2070	Roster Additions	0	\$10	\$0		\$10		0	\$10	\$0	
2080	Tournament Entry Fees	150	\$150	\$22,500		\$16,275		150	\$150	\$22,500	
	Total Income			\$44,850		\$41,343				\$42,750	
DIV 2	ADULTS - EXPENSES - 2500										
2500	Balls	0	\$0		\$0		\$70	0	\$0		\$0
2510	Nationals Entry Fee Reimburseme	1	\$3,000		\$3,000		\$3,000	1	\$3,000		\$3,000
2520	Regionals Awards	1	\$2,000		\$2,000		\$1,800	1	\$2,000		\$2,000
2530	Regionals Gym Rental	1	\$2,250		\$2,250		\$2,100	1	\$1,750		\$1,750
2540	Regionals Referee Fees w Meals	1	\$2,750		\$2,750		\$2,602	1	\$2,500		\$2,500
2550	Regionals Trainer	1	\$350		\$350		\$350	1	\$350		\$350
2560	Regionals Travel and Entert	1	\$750		\$750		\$300	1	\$750		\$750
2570	Tournament Awards	10	\$700.00		\$7,000		\$6,700	10	\$700		\$7,000
2580	Tournament Gym Rental	10	\$1,000.00		\$10,000		\$10,630	10	\$1,400		\$14,000
2590	Tournament Head Referees	10	\$250		\$2,500		\$1,525	10	\$250		\$2,500
2600	Tournament Site/Adult Liason	10	\$250		\$2,500		\$10,000	10	\$250		\$2,500
2610	USAV Registration Fees - Indoor	400	\$23.00		\$9,200		\$9,920	400	\$21.35		\$8,540.00
2620	USAV Registration Fees - S+O				\$0		\$78.50				
	Total Expenses				\$42,300		\$49,075				\$44,890
DIV 2	ADULTS - NET				\$2,550		-\$7,732				-\$2,140

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DIV 3	PVL - INCOME - 3000	Qty	Unit	Income	Expense	Income	Expense	Qty	Unit	Income	Expense
3010	XFER from 1750	1	\$25,000	\$25,000		\$25,000		1	\$25,000	\$25,000	
3020	PVL - Sponsorships			\$0							
	Total Income			\$25,000		\$25,000				\$25,000	
DIV 3	PVL - EXPENSES - 3500							1	\$25,000		\$25,000
3500	PVL - Coaching				\$1,750		\$1,750				
3510	PVL - Player Compensation				\$3,250		\$3,250				
3520	PVL - Tournament Entry				\$1,250		\$1,250				
3530	PVL - Airfare				\$5,193		\$5,193				
3540	PVL - Hotel				\$3,099		\$3,099				
3550	PVL - Per Diem / Reimb				\$5,787		\$5,787				
3560	PVL - Travel, Car Rental				\$284		\$284				
3570	PVL - Uniforms				\$605		\$605				
3580	PVL - Tryouts / Local Ops				\$3,783						
	Total Expenses				\$25,000		\$21,217				\$25,000
DIV 3	PVL - NET			\$0		\$3,783				\$0	

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DIV 4	OFFICIALS - INCOME - 4000	Qty	Unit	Income	Expense	Income	Expense	Qty	Unit	Income	Expense
4010	Clinic Fees (Officials Clinic)	1	\$3,200	\$3,200		\$2,270		1	\$3,500	\$3,500	
4020	Clinic Income	1	\$36,500	\$36,500		\$34,933		1	\$30,000	\$30,000	
4030	Registration - Officials	140	\$45	\$6,300		\$6,300		1	\$5,000	\$5,000	
4040	Registration - Extended Officials					\$144					
4050	XFER from 5780	1	\$30,000	\$30,000		\$37,000		1	\$37,000	\$37,000	
	Total Income			\$76,000		\$80,647				\$75,500	
DIV 4	OFFICIALS - EXPENSES - 4500										
4510	Candidate Reimbursements	1	\$1,800		\$1,800		\$200	1	\$1,800		\$1,800
4520	Clinician Fees	1	\$22,000		\$22,000		\$18,975	1	\$22,000		\$22,000
4530	Meeting Expenses Room/meals	1	\$500		\$500		\$469	1	\$700		\$700
4540	OA (or equiv) Meetings Airfare	3	\$500		\$1,500		\$815	3	\$500		\$1,500
4550	OA (or equiv) Meetings Hotel	9	\$125		\$1,125			9	\$125		\$1,125
4560	OA (or equiv) Meetings Per Diem	9	\$40		\$360		\$280	9	\$35		\$315
4570	OA (or equiv) Meetings Travel	6	\$150		\$900		\$55	6	\$25		\$150
4580	Official (s) Coordinator	12	\$1,000		\$12,000		\$12,000	12	\$1,000		\$12,000
4590	Official (s) Coordinator - Score	12	\$300		\$3,600		\$3,600	12	\$300		\$3,600
4600	Officials Gifts	1	\$1,500		\$1,500		\$1,819.85	1	\$1,500		\$1,500
4610	Printing/Postage/Supplies	1	\$1,000		\$1,000		\$589	1	\$1,200		\$1,200
4620	Training/Education	1	\$30,000		\$30,000			1	\$37,000		\$37,000
4621	Monitors/Training Evaluators						\$7,500				
4622	Reimbursements						\$4,696				
4623	Scorer Monitors						\$2,375				
4624	Trainers						\$6,840				
4625	Monitor/Training-Other						\$1,565				
4630	USAV Registration Fees	140	\$23.00		\$3,220		\$3,059	120	\$21.35		\$2,562
4640	Web Hosting/Scheduling System	1	\$1,300		\$1,300		\$1,200	1	\$1,200		\$1,200
	Total Expenses				\$80,805		\$66,037				\$86,652
DIV 4	OFFICIALS - NET				-\$4,805		\$14,610				-\$11,152

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DIV 5	JUNIORS - INCOME - 5000	Qty	Unit	Income	Expense	Income	Expense	Qty	Unit	Income	Expense
5010	Club Registration Fee	100	\$50	\$5,000		\$5,700		100	\$50	\$5,000	
5020	Coach Education (CAP and Clinic)	1	\$3,000	\$3,000		\$2,983					
5030	Festival (vendors)			\$0		\$899					
5040	HP	1	\$30,000	\$30,000		\$31,800		1	\$35,000	\$35,000	
5050	New Club Directors	15	\$100	\$1,500		\$2,000		15	\$100	\$1,500	
5060	NT Impact Clinics	100	\$50	\$5,000		\$7,400		200	\$50	\$10,000	
5070	Registration Fees - Chaperones	200	\$20	\$4,000		\$6,260		100	\$30	\$3,000	
5080	Registration Fees - Coaches	1100	\$45	\$49,500		\$52,110		1200	\$45	\$54,000	
5090	Registration Fees - Players	9000	\$45	\$405,000		\$414,315		8000	\$45	\$360,000	
5100	Registration Fees - League/Yth	200	\$10	\$2,000		\$3,540		10	\$10	\$100	
5110	Registration Fees - S+O	50	\$15	\$750		\$1,042		20	\$15	\$300	
5120	Tournament Sanct'n Fee - Beach					\$0		500	\$5	\$2,500	
5130	Tournament Sanction Fees - Indo	1	\$76,000	\$76,000		\$76,768		1	\$65,000	\$65,000	
5140	Tournament - Regional Entry Fees	1	\$180,000	\$180,000		\$184,740		1	\$175,000	\$175,000	
5150	Regionals - T-Shirts	1	\$18,000	\$18,000		\$19,249		1	\$10,000	\$10,000	
	Total Income			\$779,750		\$808,805				\$721,400	

DIV 5 JUNIORS - EXPENSES - 5500	2013-2014 Proposed				2012-2013 Actuals		2012-2013 Approved				
5500	Equipment - Beach				\$0		\$0	1	\$500		\$500
5510	Coach Education (CAP and Clinic)	1	\$4,000		\$4,000		\$3,928				
5520	HP	1	\$50,000		\$50,000		\$56,000	1	\$52,000		\$52,000
5530	Impact Clinician Fees	8	\$400		\$3,200		\$3,224	10	\$400		\$4,000
5540	Impact Copying	1	\$250		\$250			1	\$250		\$250
5550	Impact Manuals	200	\$10		\$2,000		\$1,459.81	200	\$10		\$2,000
5560	Junior Coordinator	12	\$1,000		\$12,000		\$12,000	12	\$1,000		\$12,000
5570	Junior Meeting Expenses/Meals	1	\$750		\$750		\$258	1	\$750		\$750
5580	Head Referees - Beach	1	\$1,000		\$1,000			1	\$4,000		\$4,000
5590	Head Referees - Indoor										
5600	JA (or equiv) Meetings Airfare	2	\$400		\$800		\$648	2	\$400		\$800
5610	JA (or equiv) Meetings Hotel	10	\$125		\$1,250		\$551	10	\$125		\$1,250
5620	JA (or equiv) Meetings Per Diem	12	\$40		\$480		\$420	10	\$35		\$350
5630	JA (or equiv) Meetings Travel	4	\$25		\$100			4	\$25		\$100
5640	JA (or equiv) Meetings Jr Lunched	4	\$50		\$200		\$100	4	\$50		\$200
5660	Regionals Administration	1	\$10,000		\$10,000		\$9,945	1	\$10,000		\$10,000
5670	Regionals Awards	1	\$3,000		\$3,000		\$3,103	1	\$3,000		\$3,000
5680	Regionals Equipment	1	\$250		\$250		\$238	1	\$1,000		\$1,000
5690	Regionals Gym Rental	1	\$42,000		\$42,000		\$40,950	1	\$45,000		\$45,000
5700	Regionals Head Referee/Site Dir	1	\$12,000		\$12,000		\$12,640	1	\$12,000		\$12,000
5710	Regionals Hotels	1	\$5,500		\$5,500		\$5,192	1	\$4,000		\$4,000
5720	Regionals Referee fees/ With Mea	1	\$35,000		\$35,000		\$32,868	1	\$30,000		\$30,000
5730	Regionals Trainer	1	\$6,000		\$6,000		\$4,051	1	\$8,000		\$8,000
5750	Regionals - T-Shirts	1	\$8,000		\$8,000		\$3,747				
5760	USAV Registration Fees - Indoor	10100	\$23.00		\$232,300		\$201,173	10000	\$21		\$213,500
5770	USAV Registration Fees - Sum/O	450	\$7		\$3,150		\$694.67	10	\$5		\$50
5780	XFER to 4050	1	\$30,000		\$30,000		\$37,000				\$37,000
5790	Club Festival	1	\$5,000		\$5,000		\$2,320	1	\$3,000		\$3,000
	Total Expenses				\$468,230		\$432,511				\$444,750
DIV 5 JUNIORS - NET					\$311,520		\$376,294				\$276,650

BUDGET - SUMMARY

DIV 1	Administrative				-\$308,190		-\$351,061				-\$301,695
DIV 2	Adults				\$2,550		-\$7,732				-\$2,140
DIV 3	PVL				\$0		\$3,783				\$0
DIV 4	Officials				-\$4,805		\$14,610				-\$11,152
DIV 5	Juniors				\$311,520		\$376,294				\$276,650
	Grand Totals				\$1,075		\$35,893				-\$38,337